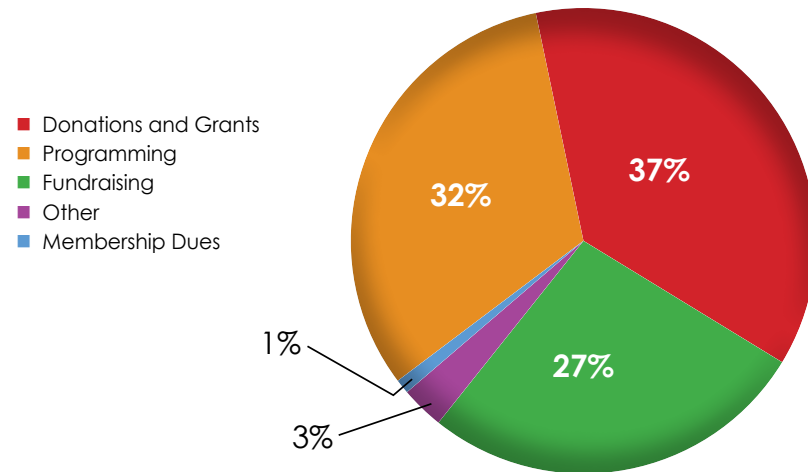
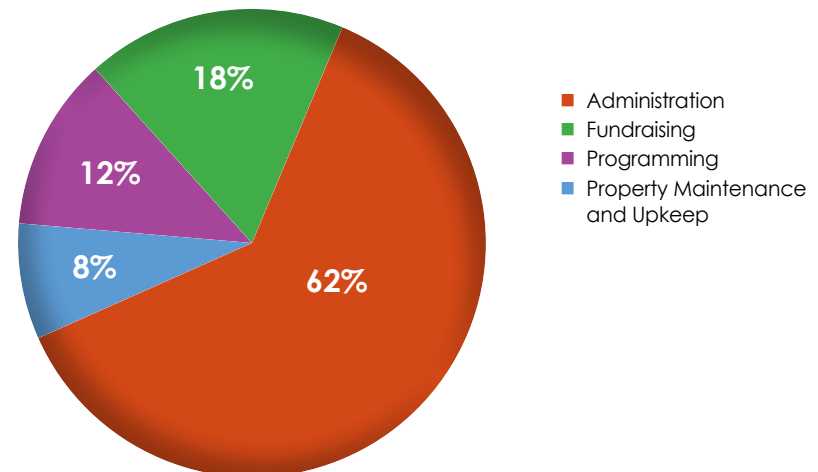


# FINANCIALS

## 2015 Income Sources



## 2015 Expense Categories



BJNC received revenues from three primary streams during 2015: donations and grants (37%), program revenues, including summer camp (32%), and fundraising (27%). The remaining 4% is attributable to other revenue and membership.

2015 expenses were primarily for administrative expenses (62%), which includes salaries and wages, professional services, and marketing. Fundraising (18%), program expense (12%), and building and grounds maintenance and upkeep (8%), make up the remaining 30%.

During 2016, we are instituting changes that will grow fundraising revenue while lowering administrative expenses and increasing grounds development.